50

40 30

20

10

Jul/Aug/Sep

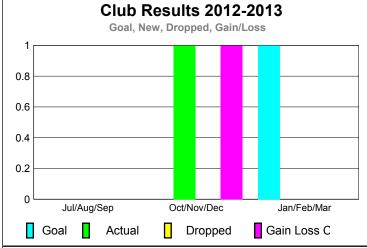
Current Year

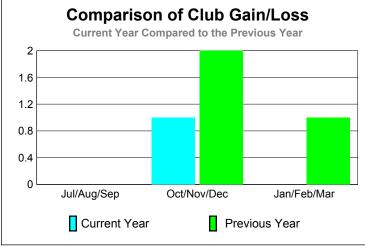


GMT: Heinrich K. Alles Location: GERMANY GMT CA: 4

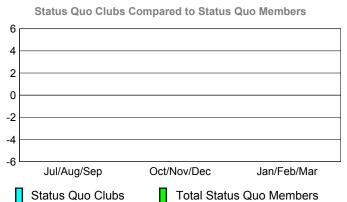
| | | <u>Club</u> 20 1 | | <u>Clubs</u> 2011-2012 | |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month | New Club <u>Goal</u> | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 0 | 1 | 0 | 1 | 2 |
| Jan/Feb/Mar | 1 | | | | 1 |
| Totals | 1 | 1 | 0 | 1 | 3 |

CLUBS

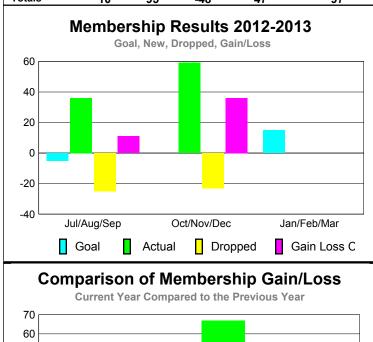




YTD Status Quo Clubs 2012-2013



| <u> MEMBERSHIP</u> | | | | | | | |
|--------------------|---------------------|--------------------|------------------------|-----------------|------------------------|--|--|
| | | Member | <u>Membership</u> | | | | |
| | | 201 | 2011-2012 | | | | |
| | | | | | | | |
| | Net | Actual | Actual | Gain/ | Gain/ | | |
| Month | Memb <u>Goal</u> | New <u>Memb</u> | Dropped <u>Memb</u> | Loss of Memb | Loss of <u>Memb</u> | | |
| Jul/Aug/Sep | -5 | 36 | -25 | 11 | 2 | | |
| Oct/Nov/Dec | 0 | 59 | -23 | 36 | 67 | | |
| Jan/Feb/Mar | 15 | | | | 28 | | |
| Totals | 10 | 95 | -48 | 47 | 97 | | |



Gender Comparison 2012-2013

Oct/Nov/Dec

Jan/Feb/Mar

Previous Year

